



Controlling the flow

Valve manufacturer has growing share in West African offshore market

Shipham Valves, a member of the UK based flow control business Flow Group Limited, continues to enjoy a growing share of the West Africa offshore market for their non-ferrous and high alloy valve solutions.

The Shipham range of valves is regarded as the widest in terms of type, size and material of any single valve manufacturer in the world and includes gate, globe, check, ball, butterfly, hydrants and strainers. Materials available include nickel aluminium bronze, bronze, duplex, monel, inconel, titanium, hastelloy and zirconium.

West Africa countries continue to attract vast amounts of upstream investment from the international oil industry and Shipham Valves' determination to play a major role in those activities has been evident in recent years when securing major contract awards to supply high alloy valves for use in floating production vessels (FPSOs) for the Sanha, Dahlia, Bengula Belize, Saxi and Mondo field developments as well as the North Nemba platform, Kizomba B tension leg platform (TLP) and the more recent Tombua drilling and production platform.

Trevor Fairhurst, Sales & Marketing Director of Shipham Valves, explained "The West Africa offshore region is a strategically important area containing large volumes of hydrocarbons and, as such, offers a rich and diverse source of new reserves for the international oil & gas community. Because these reserves lie in deep waters there is a tendency to extract the hydrocarbons by means of floating production, storage and offloading (FPSO) vessels. Shipham Valves have positioned themselves as a market leader in the manufacture and supply of valves in exotic materials used on-board these vessels for such applications as; ballast water, fire water, sea water, bilge & sewage drains and other applications requiring the control of corrosive fluids."

In February 2008 Shipham Valves announced the acquisition of the intellectual property, trading name and assets of the UK based designer and manufacturer of a range of composite material valves, Advanced Valve Technologies (AVT). Over the last 10 years AVT has been developing and manufacturing a range of ball and butterfly valves manufactured from Glass Reinforced Epoxy (GRE). These valves offer outstanding internal and external corrosion resistance and up to 60% weight saving over metal equivalents.

The composite product, whilst having limitations in terms of size range and class rating, does have applications in sea water, HVAC and other hazardous services, very often in systems where the pipework is also made from GRE, and so complements the existing Shipham

product range. The AVT range of valves will now be offered by Shipham Valves as an extension to their product range.

For more information on the AVT composite range, visit www.advalve.com or contact Shipham Valves email: avt@shipham-valves.com, phone: + 44 1482 383336 or fax: + 44 1482 383337.

The South African Oil & Gas Alliance based in the Western Cape provides the nearest industrialised facilities and support services required by the West Africa offshore oil industry and Shipham Valves will be demonstrating their commitment to the industry when they again participate at the Oil Africa 2008 Exhibition & Conference to be held at the Cape Town International Conference Centre from 17th to 19th March 2008. (Stand # 58).

Shipham will be exhibiting alongside their exclusive sales & marketing partner for the region, Fluval Ukuvala Western Cape (Pty) Ltd who have a local sales office in Brackenfell, Cape Town.

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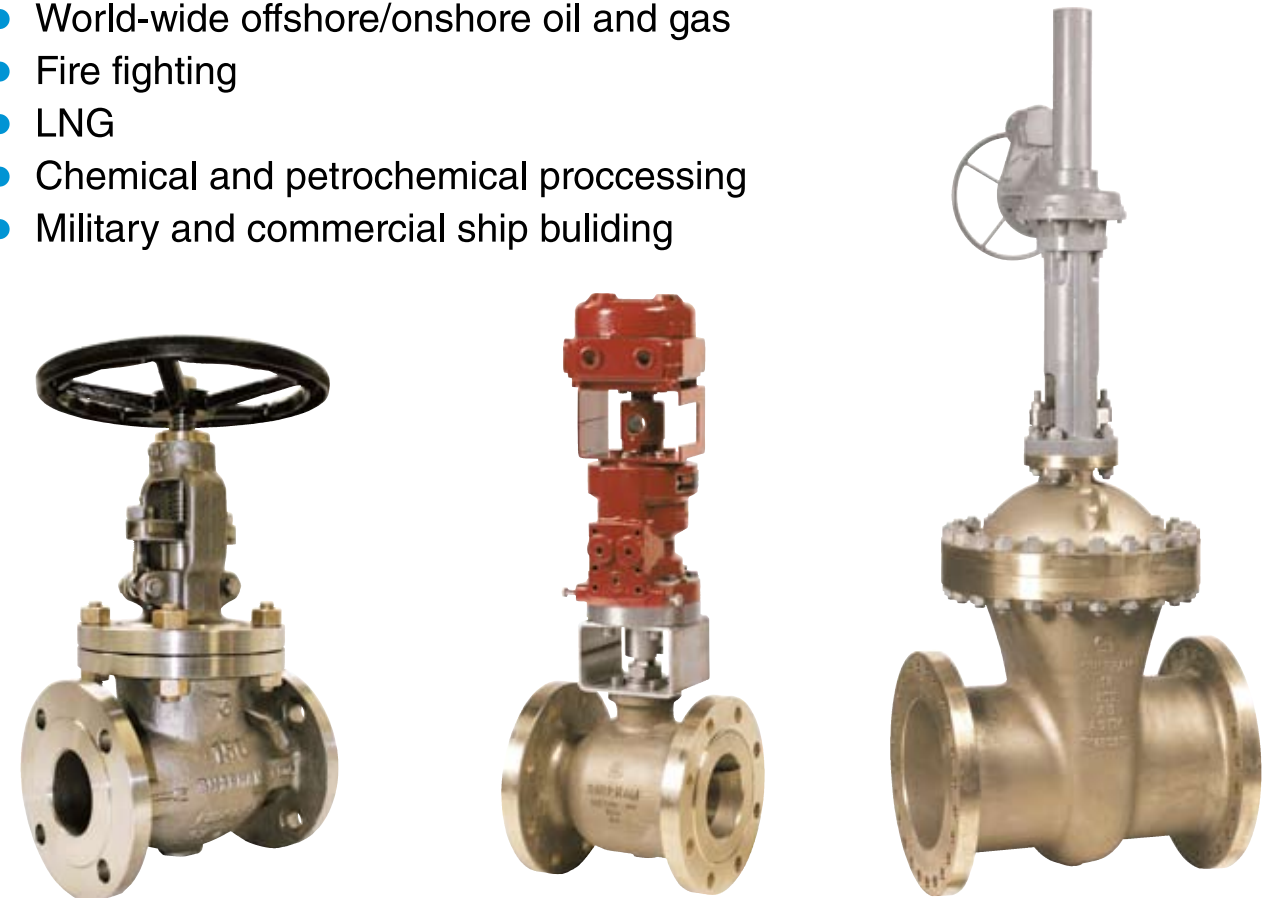


Proud History, Exciting Future

Established in 1798, Shipham Valves continue to be the world's leading manufacturer of non ferrous and high alloy valve solutions.

Shipham Valves design and manufacture valves for handling difficult sea water and corrosive fluids, employed in a variety of applications;

- World-wide offshore/onshore oil and gas
- Fire fighting
- LNG
- Chemical and petrochemical processing
- Military and commercial ship building



Exclusive Agent for South Africa

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